between friends annual report 2015







from the chair

Dave Boomer Board Chair

Traditionally the Chair role has been a two year term. To make sure I got it right, I stayed on for a third and final year as Chair. I found that each year brought something new and exciting. The first year seemed to be a settling in year, the second year included an update of our strategic plan while my third year allowed me to get to truly feel at ease and at home with the progress of the organization. I am extremely proud of what Between Friends does for our community. I would say that it is our members, our staff and even our Board that have inspired me as Chair of Between Friends. I have been equally impressed by our supporters. Clearly the past year has been a challenging environment for Alberta and our many supporters who are involved in the energy sector. While oil prices have suffered a dramatic drop, our supporters have not backed away from their financial commitment and support of the programs at Between Friends. Again I have been so pleased and so impressed by this.

Last year in my message I talked about our name and our motto as really doing a great job of describing our organization and I want to re-iterate that this year as well:

Between Friends - Connecting, Growing, Belonging

In my view:

- Friends are the family you choose.
- Friends accept us for who we are and help us to become who we could be.
- Friends can make a horrible day one of the best days of our life.

Our organization's objectives have found, and continue to find, ways to make these sayings ring true in the lives of those we seek to serve and connect with.

I am now ready and content to move to the role as past chair. I am excited about the future of Between Friends and I want to thank our Board, our CEO, our staff and our members who make this organization come to life, between friends!

Dave

Havid & Boome



from the ceo

CEO

2015 was one of the best years that Between Friends has experienced in a while. Our membership reached record numbers, our programs filled to unprecedented capacities and our revenues were able to keep pace with our expenses for the second year in a row. We were able to achieve this success despite an uncertain economic and political environment.

We chose to invest in fund development and communications, recognizing that raising funds in Calgary is a very competitive undertaking and we simply have to keep up with the times. We launched two new events in 2015, but we weren't quite able to match the previous success of the Friends in Motion Skatea-thon at the Olympic Oval. This is to be expected when growing new initiatives. On the other hand, Between Bands reached unprecedented heights in raising funds. We were also able to grow giving in our various donor constituencies which helped to offset the decline in events. Our growing social media presence has helped to bring a wider audience to Between Friends and we were extremely active in public speaking opportunities throughout the United Way of Calgary and Area annual campaign.

From a programming perspective, one of the most exciting developments was our new Horticultural Therapy Garden at **Between Friends Camp Bonaventure**. The garden and programming, largely funded by Agrium, was a huge success engaging even some of our most difficult campers. We also renovated an existing space at camp for a multisensory room, thanks to the Children's Hospital Aid Society, providing both a safe and stimulating environment for campers to self-regulate their behavior. We expanded our Aktion Club, a service club for adults with disabilities, provided in partnership with the Northmount Kiwanis Club, to 26 members. We piloted a new Volunteer in Training Program, giving members the opportunity to learn and develop skills at Between Friends Camp Bonaventure in readiness to become independent volunteers. We made some changes to our registration process for our adults to ensure that more members were able to access programming. Last, but certainly not least, we extended the age of our adult Between Friends Camp Fun'z Amust to 40 years... again, to be more responsive to the needs of our adult members.

We have noted with excitement that there is an amazing interest coming from the community regarding inclusion. We are often being asked to train organizations on inclusion and we are doing our best to accommodate those requests, given our limited resources. There has also been a focus in the community on physical literacy for children with disabilities and Between Friends has been very active with others to work on a plan to provide opportunities to introduce and to improve the physical literacy of our members. We have also been working with the International Play Association regarding their conference which will be hosted in Calgary in 2017. Between Friends is the only disability serving organization on the committee; a very exciting opportunity for us. We continue to work closely with The Calgary Ability Network Recreation Table to improve the access to information about recreation for people with disabilities (see jooay.com) and to educate service providers about the value of recreation and inclusion for people with disabilities.

We reviewed and renewed our strategic plan and given these community initiatives, part of our plan going forward will be to ensure we have a very clear picture of the needs of both the disability community and the larger community as we continue to adapt and expand our programming and to create effective partnerships. In addition to the phenomenal services we provide, we are paying close attention to the community capacity-building role that we play. We are also turning more focus to communicating who we are and the impact that we have. Between Friends is now 34 years old and we are still a hidden gem! We want to change that and we encourage all of our supporters to help us with that goal by becoming our ambassadors.

I am very happy that we had a stable workforce in 2015 and I am extremely proud of everything that we accomplished... together!

I want to thank our families, staff, board, volunteers, funders and donors for believing in us and helping us to achieve our mission every day, while working toward our vision. A special thank you is extended to the United Way of Calgary and Area. Their flexibility helped us to ensure that we could be inclusive of all ages and socio-economic backgrounds.

Suzanne

Walth

highlights & impact

We subsidized our programs and provided fee assistance in the extraordinary amount of **\$690, 491** for our FAMILIES and PARTICIPANTS.

Program fees were subsidized by a minimum 44% and as much as 86% with an average subsidy of 60%.

We awarded **9 LUCY MILNE SCHOLARSHIPS** to program staff for their commitment to people with disabilities.



2015 Member Age Breakdown Under 7 Years 7- 12 Years 13 - 17 Years 18 - 24 Years 22%

2015 Member Gender Breakdown

We welcomed **222 new MEMBERS** out of a total of 717, a new high for Between Friends and a 9% increase from 2014!

program filled to 98% capacity!

Our Between Friends Adventurers

We provided **60,000+** quality programming hours.

Between Friends Camp Bonaventure filled to **96% capacity.**



2015 events summary

Friends in Motion - Raised \$55,000 net

We introduced our First Annual Friends in Motion: Bowl-A-Thon in 2015 with great success. Teams took to the lanes to help raise money for programs.

- 12 teams competed for bowling victory.
- Media attention from CTV and Corus Entertainment.
- Introduced 2 new sponsors to Between Friends.

Afternoon Tea Between Friends - Raised \$14,000 net

- New event in 2015!
- Featured host Jill Belland and Keynote Speaker, Kodette LaBarbera of Hockey Wives.
- Generous donor helped send our Girl Power group.
- Alice in Wonderland and the Mad Hatter visited!



Between Friends Charity Golf Classic - Raised \$90,000 net

- 140 golfers attended.
- Featured host, Peter Maher and 7-Time Canadian Long Drive Champion, Lisa Longball.
- Golfers enjoyed great food and beverages on course and had the chance to win cash, a car, trips and other great prizes!

Between Bands: Dueling for Between Friends - Raised \$58,000 net

- We witnessed record-breaking fundraising for this event!
- We were throroughly entertained by the Advo-Cats and bORDERLINE.
- Featured the chance to win 2 tickets anywhere in the world Air Canada flies.
- Between Friends adult participants danced the night away thanks to a generous donor.

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volunteers

53 Junior Volunteers and future leaders, ages 12-15 contributed **2,335 hours.**

220 Volunteers contributed **1,070 hours** to our events and fundraising!

Between Friends Camp Bonaventure had **111 volunteers** spend **6,549 hours** at camp.

Total volunteer hours **12,973** resulting in savings of **\$132,327.**

147 NEW volunteers in 2015.

12,973 hours were donated by **400** individual volunteers.

board members & staff



Staff

Suzanne Jackett *CEO*

Katie Fipke *Program Manager*

Mick Boisselle Program Supervisor

Lindsey Nielsen
Planning Coordinator

Mark Burzacott

Membership Coordinator

Travis Kerr Membership & Office Assistant Cindy Neufeld

Fund Development & Communications Manager

Kelsey Claeys

Events Coordinator

Becky Yost

Fund Development & Stewardship Coordinator

Nick Davies

Marketing & Communications Coordinator

Kim Picone (maternity leave)

Operations Manager

Michelle Murray / Mae Quinlan Office Administrator

Shayroz Gaidhar / Heather O'Bray Financial Coordinator

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impacting lives



"Currently, I'm working with homeless and street involved youth and certainly a lot of youth that have profound disabilities. I'm really still excited and thrilled to meet those youth and try and help them as they're in some pretty dire situations. It's my experience at Between Friends that really gave me leadership skills and confidence to stretch for goals and reach for things that a lot of people wouldn't have the confidence to do."

Former Staff Member

"You made the choice. You made the donation. Again, I cannot thank you enough for providing my staff with the confidence and poise ready to tackle the biggest challenges thrown at them.

I have been working with these adults for many years – seeing their joy at activities that they do not normally get to do because of their situation lights my heart on fire and puts a tear of joy in my eye. Thank you for allowing us to provide them this experience."

Between Friends Vacationers Leader

"We want to thank you for another incredible year of camp for our twins. You may know this already, but the kindness, amazing care and super fun you provide for our children is unparalleled. It is so awesome to see N get to do such diverse opportunities with such incredible support, and that J thinks this camp is such a blast he has no interest in switching! They both love it! To hear that you felt we are doing a great job was really meaningful and appreciated! It's just one more layer to the thoughtfulness the staff of Between Friends put in. We think you are all fantastic and we will see you next summer!"

Camp Parent

"The kids are amazing people and we were blown away by their personalities, senses of humour, strength and empathy towards each other. It's a fantastic program that you are running.

Thanks again for having us."

TD Securities Volunteer







a message from our treasurer

The year 2015 was again positive for the organization. Our programs were well attended and this strong participation increased program revenue by \$152,934 over the prior year. Unfortunately with the economic climate of Calgary, fundraising was decreased \$63,321 or 4.9% as compared to 2014. The net effect of these factors still led to an overall increase in revenue of \$93,536. We continue to rely on fundraising, the United Way of Calgary and Area and program fees for the majority of our revenues and their continued support will be important for us moving forward.

Our direct program costs increased by \$70,030 related to the increased participation noted above as compared to an increase of \$9,824 in the prior year. This increase, combined with an increase in fundraising costs of \$21,352 are necessary to maintain our fundraising levels and an increase in general costs of \$22,219 left some challenges related to our expenses. However by effectively managing other expenses such as wages that decreased by \$90,717 as compared to 2014, the overall increase in expenses was only \$24,176 or 1.2%.

All of the aforementioned led to an excess of revenues over expenses from operations of \$69,360. The organization's endowment fund also achieved a positive result with an increase in market value of \$13,305 to contribute to an overall excess of revenues over expenses of \$128,112 as compared to \$116,769 in 2014.

Prior to 2014 and 2015, the organization had several years of deficits. During those times, the organization drew on some of the capital from the Endowment Fund, which we will be able to pay back this year. We will also invest in additional staffing to support our programs. The positive results in 2014 and 2015 are very important to the overall financial stability of the organization.

Dave





independent auditors' report

INDEPENDENT AUDITOR'S REPORT

To the Members of The Calgary Between Friends Club (a not-for-profit organization)

I have audited the accompanying financial statements of The Calgary Between Friends Club, (a not-for-profit organization), which comprise the statement of financial position as at December 31, 2015 and the statements of revenues and expenditures, changes in net assets and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

My responsibility is to express an opinion on these financial statements based on my audit. I conducted my audit in accordance with Canadian generally accepted auditing standards. Those standards require that I comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement. An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements. I believe that the audit evidence

I have obtained in my audit is sufficient and appropriate to provide a basis for my qualified audit opinion.

Basis for Qualified Opinion

In common with many not-for-profit organizations, The Calgary Between Friends Club, (a not-for-profit organization) derives revenue from donations, fundraising and program registrations, the completeness of which is not susceptible of satisfactory audit verification. Accordingly, verification of these revenues was limited to the amounts recorded in the records of The Calgary Between Friends Club, (a not-for-profit organization). Therefore, I was not able to determine whether any adjustments might be necessary to donations, fundraising and program registration revenue, excess of revenues over expenses, and cash flows from operations for the year ended December 31, 2015, current assets and net assets as at December 31, 2015.

Qualified Opinion

In my opinion, except for the possible effects of the matter described in the Basis for Qualified Opinion paragraph, the financial statements present fairly, in all material respects, the financial position of The Calgary Between Friends Club (a not-for-profit organization) as at December 31, 2015 and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Calgary, Alberta Semeschuk
March 6, 2016 Chartered Professional Accountant

The Calgary Between Friends Club Condensed Statement of Financial Position December 31, 2015

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	December 31 December 31		
ASSETS	á	2015	2014
CURRENT			•
Cash and cash equivalents		\$528,120	\$197,777
T-bill mutual funds	P	176,016	125,700
Accounts receivable		27,976	28,929

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Endowment fund administration charges 14,865 12,183 Amortization 5,408 5,404 DEFIENCY OF REVENUES OVER EXPENDITURES 1,981,750 1,957,574 Unrealized gain (loss) on Endowment Fund 13,205 71,222 FUND BALANCES - BEGINNING OF YEAR 1,349,871 1,233,102		18,478	18,182	
Amortization 5,408 5,408 DEFIENCY OF REVENUES OVER EXPENDITURES 1,981,750 1,957,574 Unrealized gain (loss) on Endowment Fund 114,907 45,547 FUND BALANCES - BEGINNING OF YEAR , 128,112 116,769 FUND BALANCES - BEGINNING OF YEAR 1,349,871 1,233,102		14,865		
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Unrealized gain (loss) on Endowment Fund 13,205 71,222 FUND BALANCES - BEGINNING OF YEAR 128,112 116,769 1,349,871 1,233,102	DEFIENCY OF REVENUES OVER EXPENDITURES			
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about us

Between Friends is a charitable organization that provides quality social, recreation and self-development opportunities for people with disabilities to connect, grow and belong.

Since 1982, Between Friends has been offering children, youth, and adults a variety of programs that remove the barriers of isolation and truly function as the building blocks of friendship.

We run more than 130 social and recreational programs designed to meet the needs of more than 59 disability groups. We also encourage inclusive program participation by offering program spaces for those who do not have a disability.

We encourage diversity by connecting our community with their fellow citizens with disabilities, providing ongoing development and benefiting all people through the sharing of unique talents and perspectives.

Our Between Friends I.C.A.N! (Inclusive Community Activities with No Barriers) programs and camps facilitate involvement in community recreation. Discovery and social interaction with typically-developing peers is a key experience.

Between Friends W.E.S.O.A.R.! (Weekend & Evening Social Opportunities and Recreation) run throughout the year and include a variety of social and recreational group activities for all ages.

In the summer months, Between Friends Camp Bonaventure, Camp Fun'zAmust, and Adventurers provide unforgettable experiences for children, youth, and adults.

Between Friends ensures that every child, youth and adult with a wish for the thrilling adventure of attending our programs is granted the opportunity through subsidies and fee assistance.





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